

SparesCount.

Audit-Grade
Accuracy.

Industrial
Expertise.

SAP
Alignment.



**Precision in Every Count.
Certainty in Every Number.**



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SparesCount.

Introduction.

SparesCount is a specialized execution partner dedicated to establishing audit-grade inventory accuracy within complex industrial environments. As a division of the **HybridFuzion Group**, we bridge the critical gap between physical warehouse operations and digital SAP ERP records.

We focus exclusively on the execution of **rigorous, governance-led physical stock counts** for maintenance, engineering and process-driven spare parts warehouses. By reconciling complex inventory profiles against **SAP ERP data** (ECC and S/4HANA), we provide third-party validation that withstands the highest levels of audit scrutiny.

We do not just count stock; we validate the financial and operational reality of your business assets.

Our Core Business Focus.

Our expertise is strictly defined. We do not service retail or general merchandise sectors. Our specialized operational DNA is engineered for:

Focus Markets:

The Mining, Minerals, and Production sectors.

Target Assets:

Engineering spares, rotables, raw materials, and consumables.

System Focus:

Environments managed specifically via SAP ERP solutions (IM/WM/EWM modules).

Our Primary Service:

We execute **wall-to-wall or specific-area physical stock counts on ad-hoc, cyclical, or recurring intervals**, ensuring that the physical reality on your warehouse floor matches the digital reality in your SAP system.

sc. Who We Serve.

Our services are designed for senior executives — VPs of Operations, Heads of Supply Chain, and CFOs —who require an objective, external review of their inventory assets.

If you are operating in the Mining or Manufacturing sectors and are struggling to validate your inbound spares inventory against your SAP records, SparesCount is your partner for precision.

The Challenge: The Reality Gap.

Managing **spares** for large-scale maintenance and operations facilities is an intricate balancing act. When warehouse principles — across people, processes, and systems — are not fully mature, a **“Reality Gap”** forms between the physical floor and the SAP record.

This disconnect creates severe business risks:



Financial Exposure:

Misaligned balance sheets leading to inaccurate financial statements and audit failures.



Operational Blind Spots:

“Ghost inventory” (system says yes, shelf says no) creates false confidence, leading to critical maintenance delays.



Capital Leakage:

Inflated working capital and unnecessary purchasing due to poor visibility of existing stock.



Planning Paralysis:

Inability to effectively execute demand planning or maintain optimal MRP settings due to bad baseline data.

SC. The SparesCount Difference.

Why do leading Operations Executives and CFOs choose SparesCount?

Establishing an Indisputable Financial Baseline

We mitigate financial risk by delivering a “Clean Baseline” of your inventory assets. Our independent, third-party verification eliminates internal conflicts of interest, providing a closing stock balance that is accurate, defensible, and ready for external auditors.

Bridging the “Physical-to-Digital” Void

Unlike generic stock counting services, we speak SAP. We utilize specialized reconciliation processes to identify not just what is missing, but where the system variance lies — ensuring your digital records are realigned with physical reality.

Eradicating “Ghost Stock”

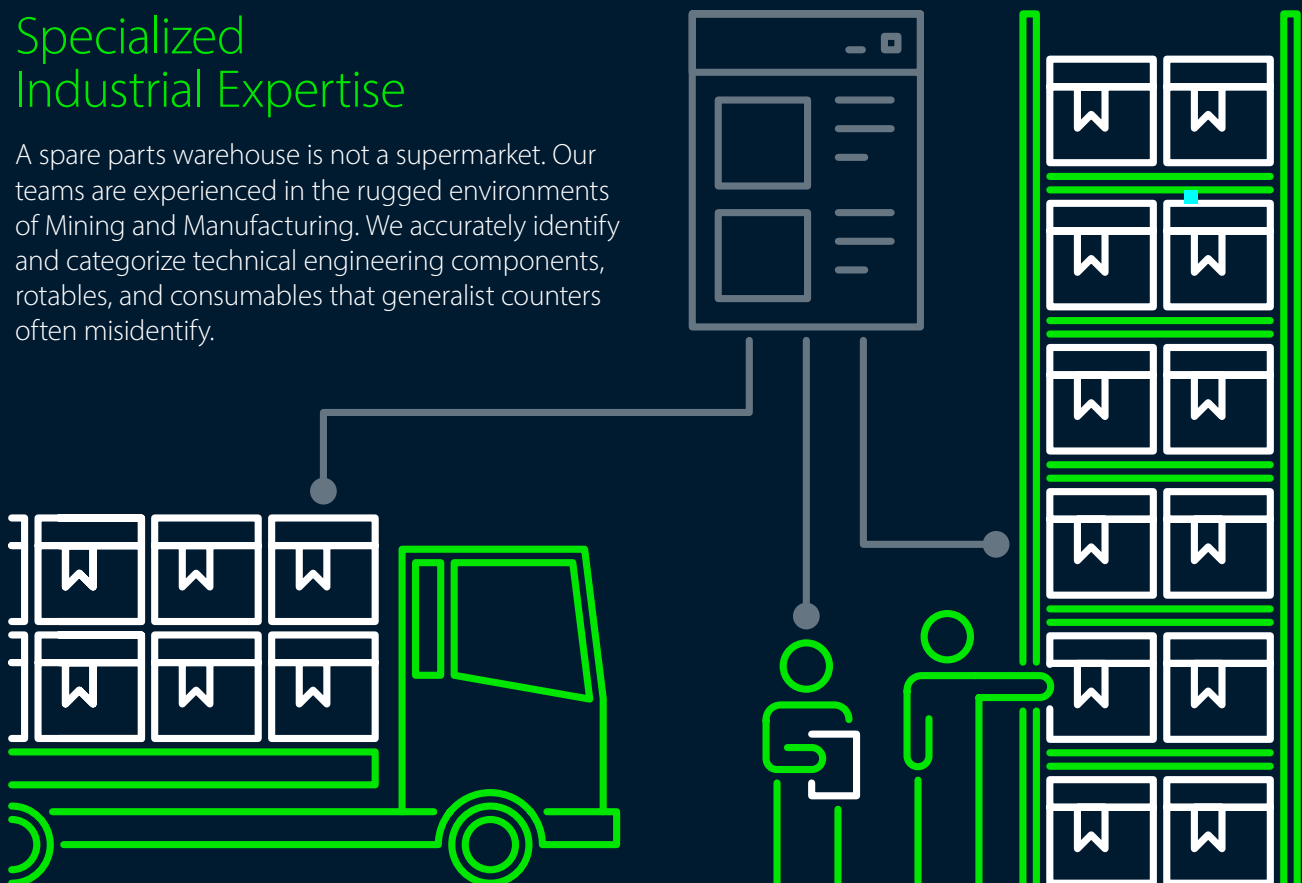
We restore operational confidence. By identifying unrecorded assets and removing “ghost stock” from your system, we ensure your maintenance teams have total visibility of the stock they actually have available—preventing costly downtime.

Enforcing Audit-Grade Governance

We transform a typically chaotic warehouse activity into a controlled, professional audit event. From “floor-to-sheet” to “sheet-to-floor” validation, our methodology ensures complete chain-of-custody and data integrity.

Specialized Industrial Expertise

A spare parts warehouse is not a supermarket. Our teams are experienced in the rugged environments of Mining and Manufacturing. We accurately identify and categorize technical engineering components, rotables, and consumables that generalist counters often misidentify.





Service Models.

We offer two distinct engagement models designed to fit your operational capacity.



SYNG-EXECUTION Model

Best for:

Clients with strong internal SAP administration teams who need physical boots on the ground.

How it works:

Your internal team manages the stock count creation and system administration within SAP. **SparesCount** provides the specialized labour force to execute the physical stock count utilizing your existing paper-based or barcode infrastructure. We handle the physical rigour; you handle the system data entry.



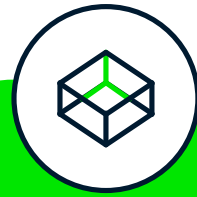
OMNI-GOVERN Model

Best for:

Clients requiring a full turnkey solution and total independence.

How it works:

SparesCount takes full ownership of the end-to-end stock counting process. We supply a competent leadership and execution team to manage both the transactional (SAP system work) and physical (warehouse counting) requirements. We define the scope, manage the count creation, execute the count, perform the variance analysis, and present the final variance report for sign-off.



MASTER- VOLUMETRIC

Material Master Data Enrichment:

A key component of inventory accuracy is the integrity of your Material Master Data. **SparesCount** offers **MASTER-VOLUMETRIC**, a specialized service to validate and upgrade your SAP data completeness during the stock count process..

The Solution:

Utilizing **SMART technology**, we capture the precise **weights and volumetric dimensions** of each individual spare part verified during the count. We then execute a mass maintenance update directly onto your SAP ERP solution.

The Value:

Accurate dimensional data is the critical factor for optimized slotting and warehousing. By embedding this data into your SAP Material Master, we enable:

- **Optimized Storage:** Use every inch of your property by allowing systems to calculate optimal bin placement.
- **Streamlined Receiving:** Automate put-away logic based on accurate size and weight data.
- **Data Integrity:** A "Clean Baseline" not just for quantities, but for the digital description of the asset itself.

sc. The Methodology.

Our approach is built on a proprietary governance framework refined through successful executions in high-value engineering warehouses.

The SparesCount Methodology

1

Pre-Count Validation:

Site readiness assessment and bin-mapping.

2

The Frozen Zone:

Establishing strict cut-off procedures to ensure data integrity.

3

Dual-Blind Execution:

Physical counting using governed teams to prevent collusion or estimation.

4

Final Re-Baseline:

Submission of audit-pack and system adjustment.

5

Variance Diagnosis:

Root-cause analysis of discrepancies between SAP and physical counts.

Strategic Value Add.

HybridFuzion.

The HybridFuzion Advantage

SparesCount is a proud member of the HybridFuzion Group.

While **SparesCount** provides the **"Diagnosis"** (the accurate count), **HybridFuzion** offers the **"Cure"**. Once we have re-baselined your inventory accuracy, we can leverage the wider group's

capabilities to **strategically solve the root causes of your variances**. We help you design sustainable people, process, and system solutions to maintain that accuracy long after our count team has left the site.

Read More: www.hybridfuzion.com

SparesCount.

Part of the **HybridFuzion** Group.



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